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# HOW DO THE GENERATIONS SAY...



DOOMERS

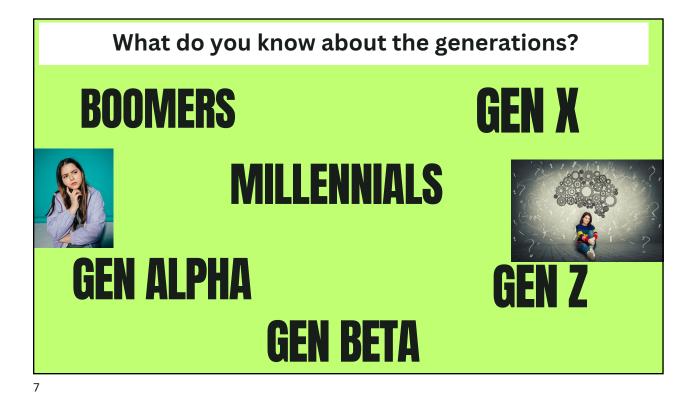
**GEN X** 

**MILLENNIALS** 

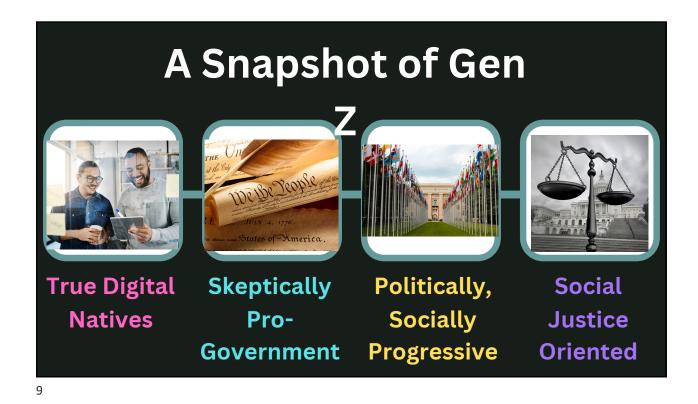
GEN Z

**GEN ALPHA** 









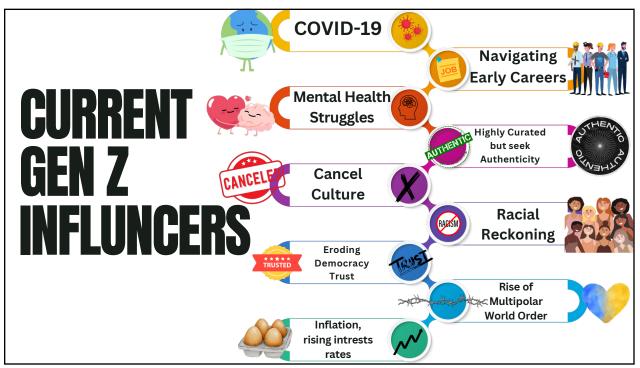
#### Gen Z compared to other Generations

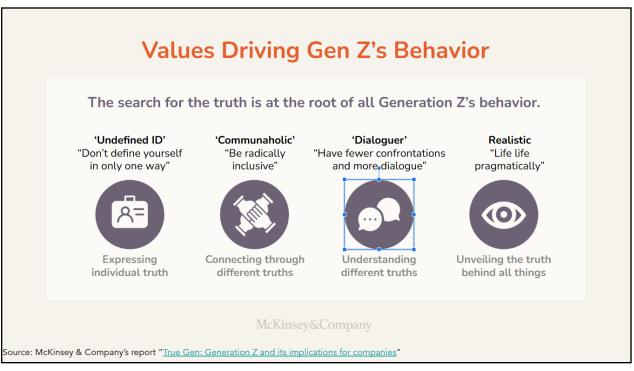
- Most Racially & Ethnically Diverse
  Gen Z is projected to be majority nonwhite by 2026. 1
  in 4 are Hispanic. 1
- Most Educated
  Less likely to drop out of high school and more likely to enroll in college than all previous generations. <sup>1</sup>
- Loneliest
  8 in 10 say they're lonely. 2
- Worst Mental Health & More Likely to Seek Support with Mental Health More likely to report poor mental health than any other generation. 55% Gen Z adults reported having received a diagnosis and/or treatment for mental disorder. 33% of those who received a diagnosis sought treatment from a mental health professional.<sup>3</sup>
- Least Traditional Families

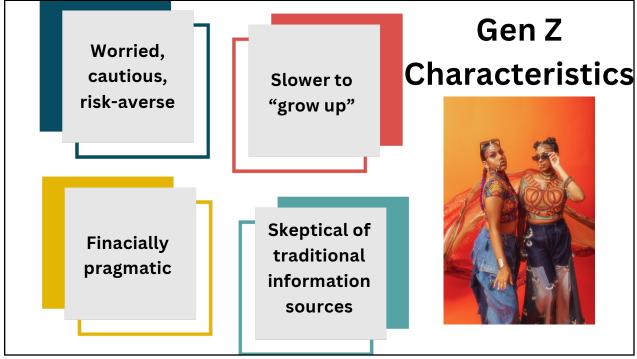
  1 in 3 Gen Z parents grew up in single parent household. Currently about half of Gen Z parents are married. 4.5

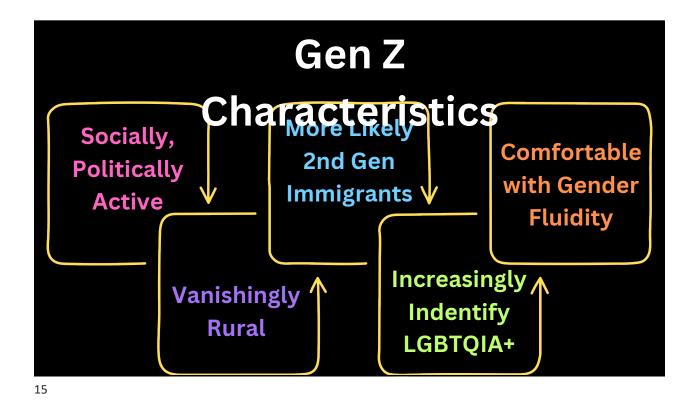




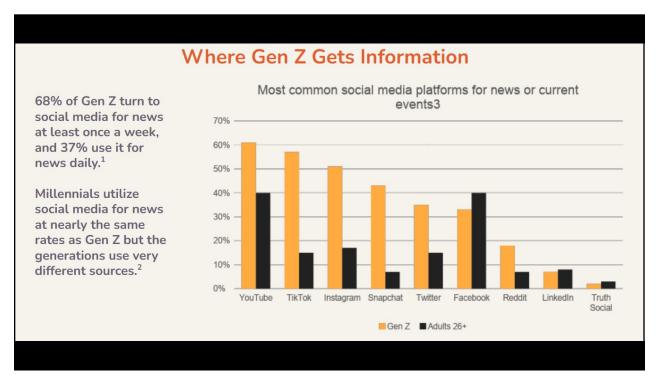




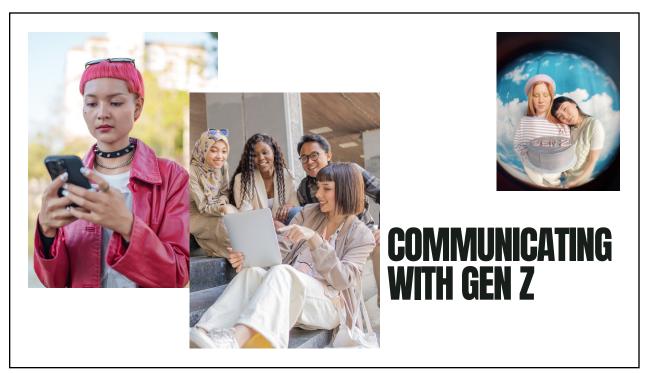


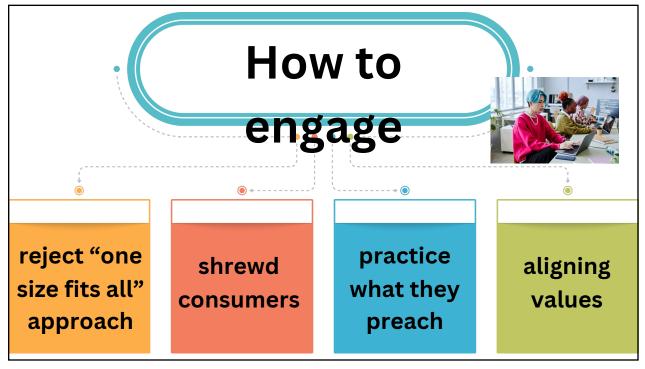


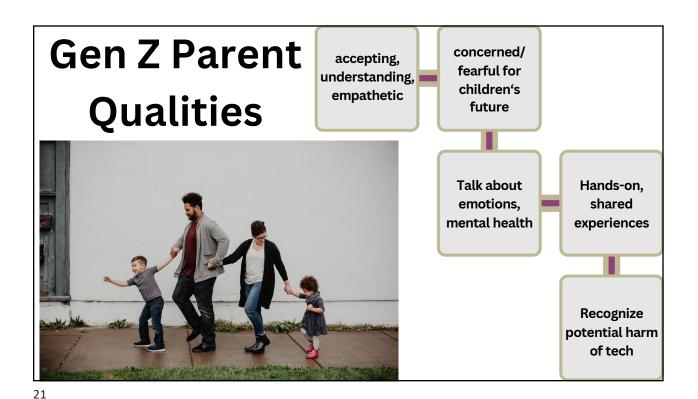
Gen Z craves community, but is less likely to belong to formal groups Younger Americans Much Less Likely to Belong to a Church Gen Z is looking for connection, community, "something bigger than themselves". But, they're less likely to be connected to groups and institutions like a house of 60% worship, organized sports leagues, and civic groups—places were Americans have traditionally 40% found community. Only 1 in 3 Gen Z adults belong to 20% a church, synagogue, or mosque, compared to nearly 2 in 3 members of the oldest **Silent Generation Baby Boomers** Millenials & Gen Z Adults generation1.

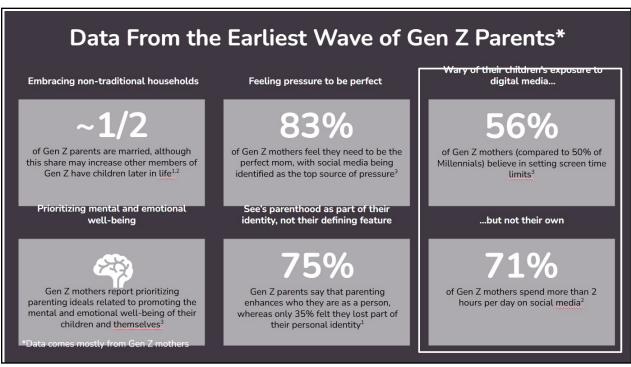












Mothers are increasingly turning to the internet and social media for parenting and infant health advice.

A 2019 peer-reviewed article from the Journal of Medical Internet Research found that mothers turn to social media because they appreciate the ability to gather unlimited information and multiple opinions quickly and anonymously. They also like the immediacy of affirmation, support, and tailored information through social media.

As the internet and social media are rapidly becoming important and trusted sources, it is important to look at who the information is coming from.

#### Influencer / n.

one who exerts influence : a person who inspires or guides the actions of others

a person who is able to generate interest in something (such as a consumer product) by posting about it on social media

capita

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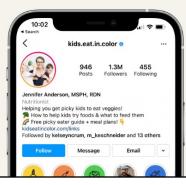
### **Mom-Influencing Industrial Complex**

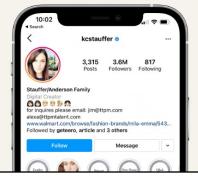
The typical equation for Instagram Influencers is: \$100 x 10,000 followers per post.

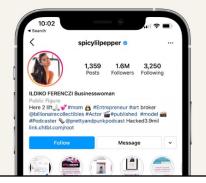
This equation means top influencers with 500K+ followers can make upwards of \$5,000 per post. Most influencers post once per day. If only half their posts are sponsored, they can make at least \$910,000 per year.

Much more common than the top influencers pushing a million dollar salary, are influencers with 250K+ followers. These influencers can make \$2,500 per post and easily \$450K per year, landing them near the top 1% of income earners in America.

Even more common are women who make \$50K- \$70K per year by monetizing their Instagrams.

















**OUR LEARNING JOURNEY** 

All About Gen Z

- Demographics, charactistics, and values
- Envirnomental Influences
- Engage and Retrieve Information
- Parenting Trends
- Profile of A GEN Z Parent

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