

#### Senate Bill 2012

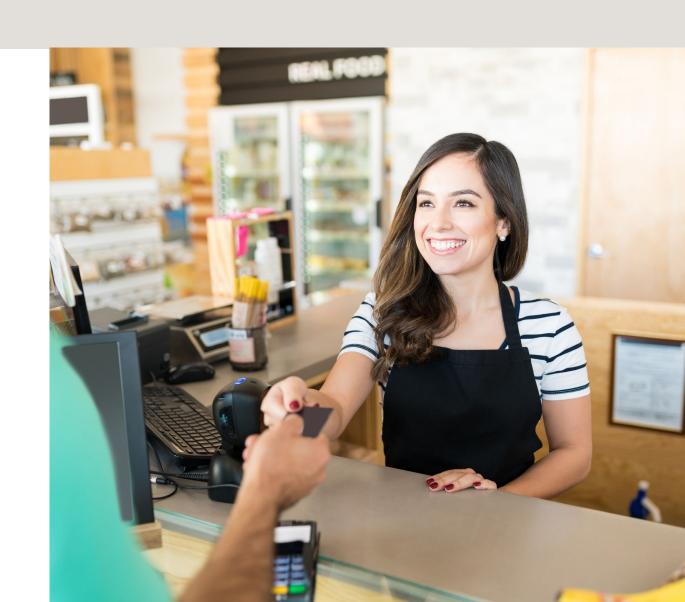
House Appropriations Committee | HR Section Representative Jon Nelson, Chairman



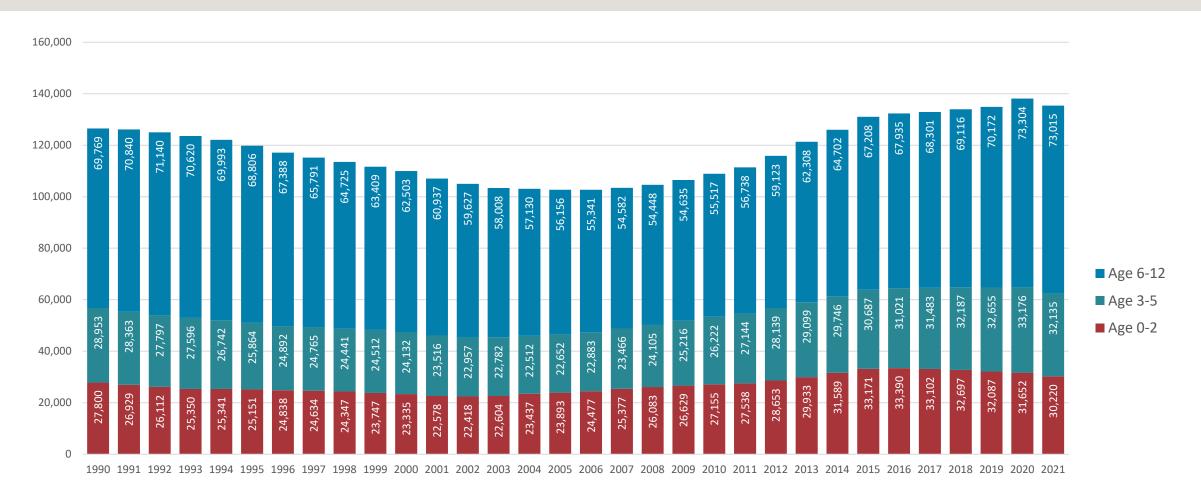
Health & Human Services

### Why think about Child Care as a Workforce Solution?

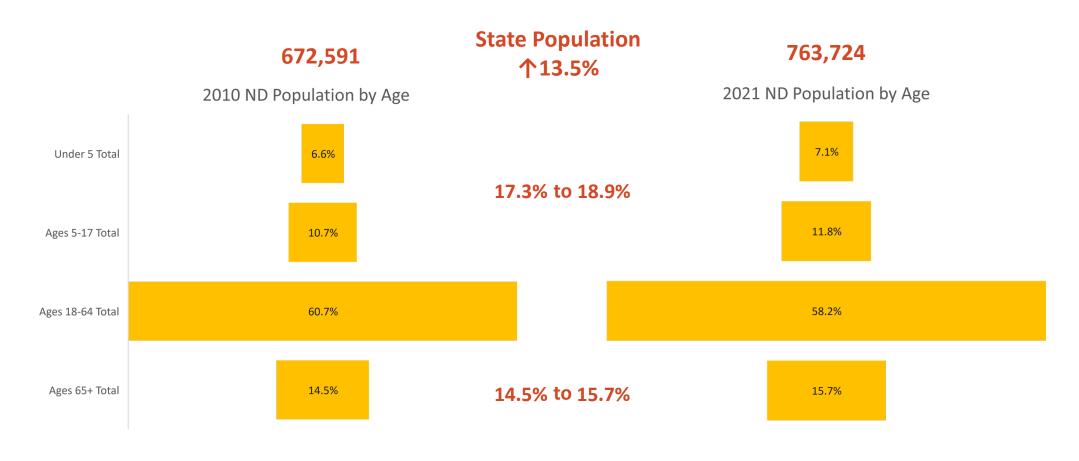
- ✓ North Dakota has more job openings than people to fill them.
- √ 47% of ND job openings pay an average starting wage of less than \$25/hour.
- ✓ To thrive communities need workers who want to work in both high-skill-required and low-skillrequired jobs.
- ✓ The economic realities of child-rearing affect household decisions about employment.
- ✓ There are 45,000 ND households who have children younger than age 5.
- ✓ 3 of every 4 children households with children younger than age 5 have all parents in the workforce.



## The number of children younger than age 13 has been increasing since 2010

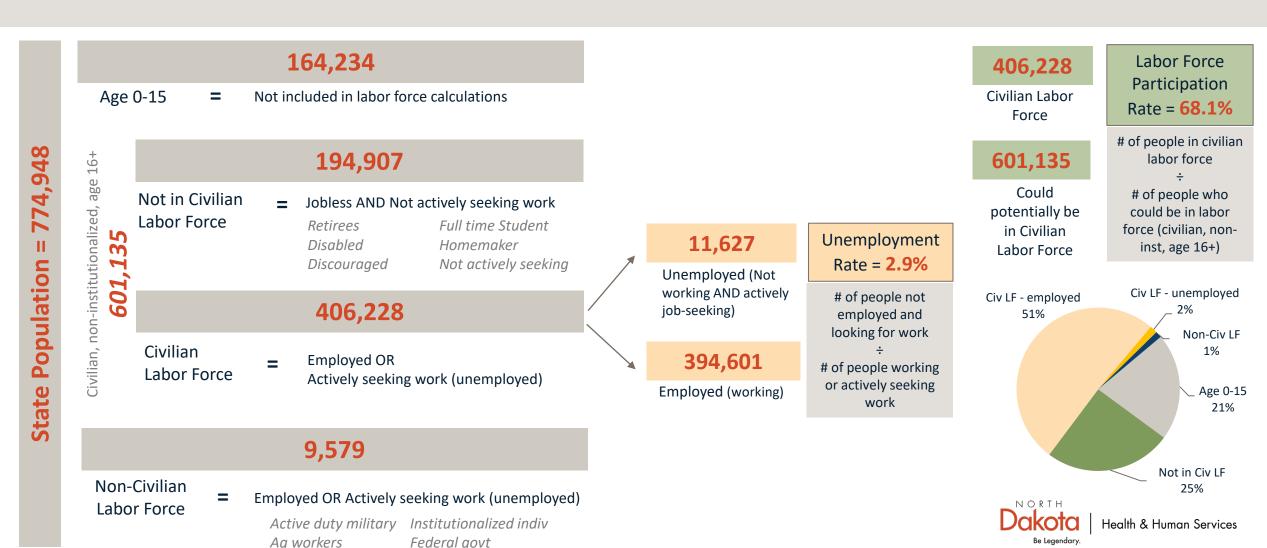


# ND is getting both younger and older at the same time which puts pressure on the prime working age population living in the state

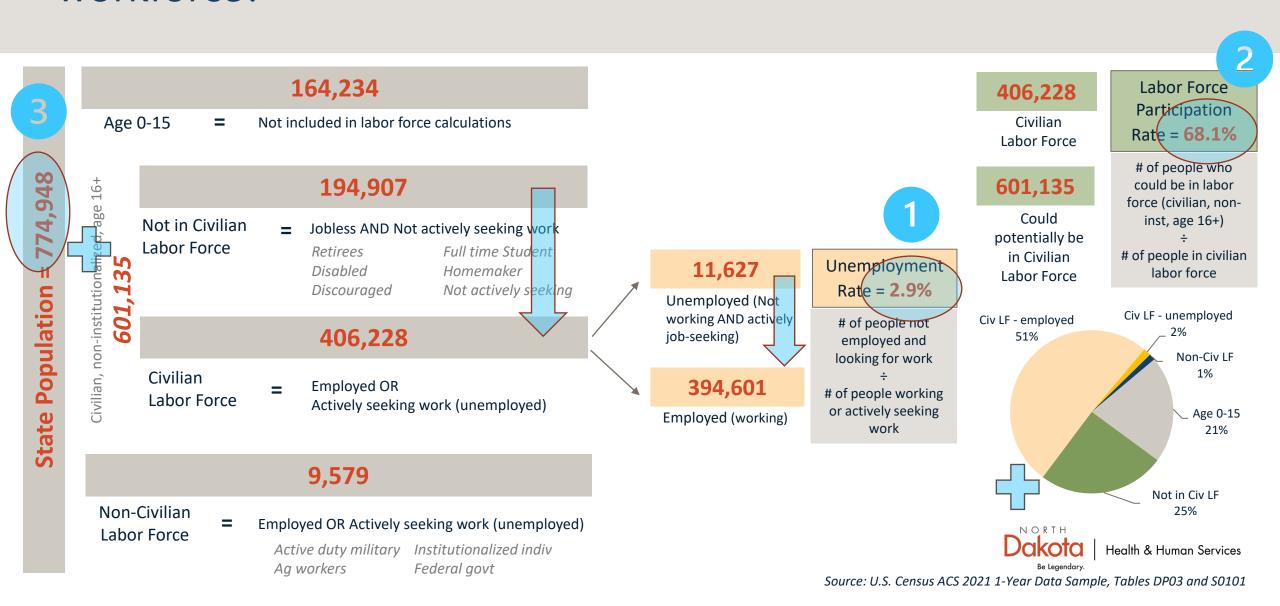




## 53% of North Dakota's population is considered to be in the civilian labor force (a.k.a. "the workforce")



### Where are the opportunities to make an impact on available workforce?



## Child care is a potential workforce barrier to tens of thousands of existing and potential ND workers

State Population = 774,948

28%

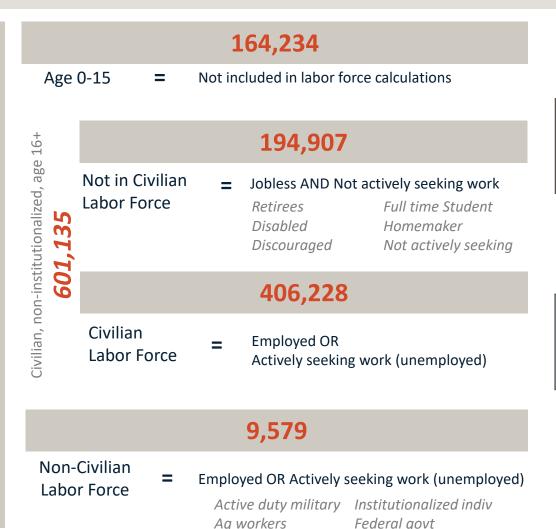
Households

with at least

one member

younger than

age 18



10%

% of people not in LF are considered "marginally connected"

"Marginally connected" means someone has not looked for work in last 4 weeks due to family responsibilities, ill health, transportation problems, school

Rate of Labor Force Participation for people of retirement age
Ages 60-64 62.8%
Ages 65-74 31.3%
Ages 75+ 7.0%

14.7%

59,811 people in civilian LF with children under age 6

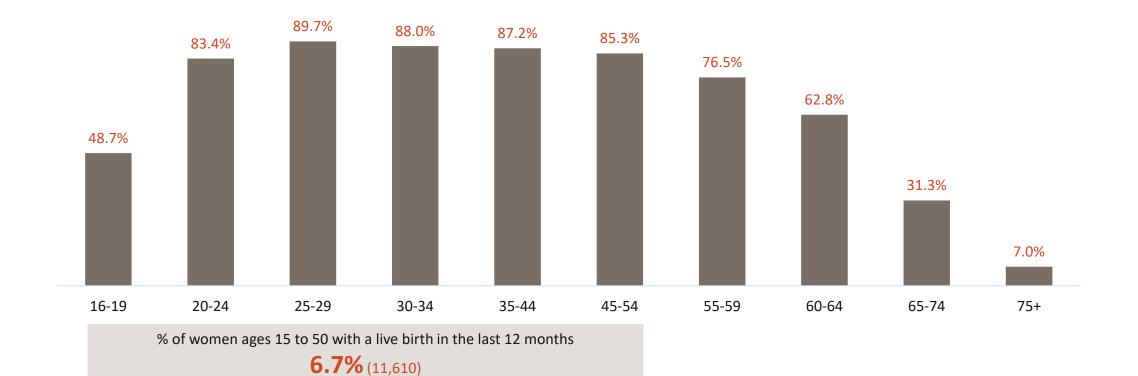
70.6%

Of this 59,811 have all parents in Labor Force

Dakota Be Legendary.

Health & Human Services

## There is significant overlap between a person's prime working years and prime family formation years



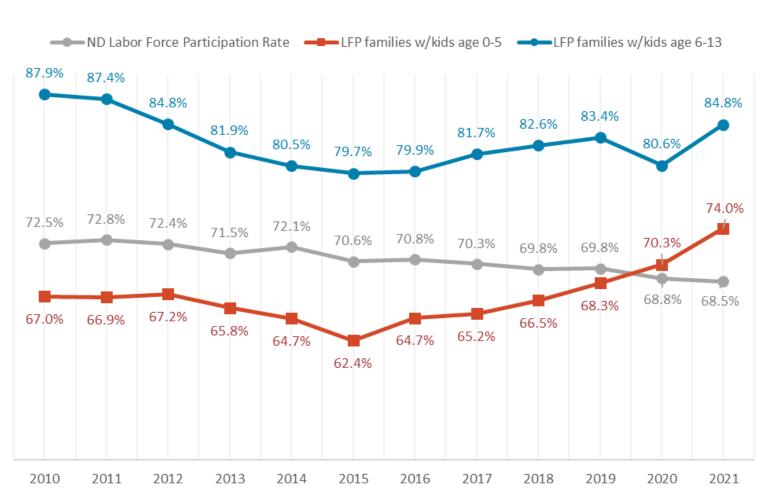
Ages 15-19 2.1% (574) Ages 20-34 10.9% (8,480) Ages 35-50 3.7% (2,556)

### People ages 20-34 represent 28% of the total ND workforce



Ages 15-19 2.1% (574) Ages 20-34 10.9% (8,480) Ages 35-50 3.7% (2,556)

### The percent of ND children ages 0-5 who have all available parents in the labor force has been steadily increasing since 2010



74%
Parents in

### Parents in workforce

74% of the 44,237 North Dakota households who have children younger than age 5 likely have at least some need for child care as all available parents are in the workforce



Source: ND Kids Count | US Census American Community Survey | Bureau of Labor Statistics

## In-demand occupations that require specialized training or education are found in many different sectors of the economy



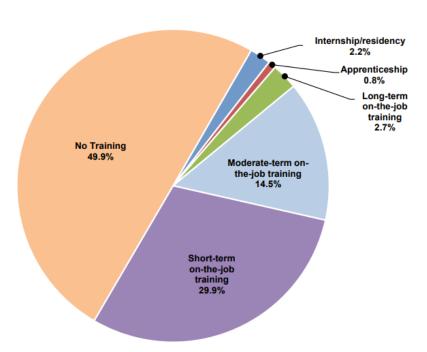
#### SKILLED TRADE PROFESSIONAL/OTHER Automotive Service Technicians & Mechanics Butchers & Meatcutters Chefs & Head Cooks alegals and Legal Assistants Crane & Tower Operators Diesel Technician Market Research Analysts and Marketing Industrial Machinery Mechanics Bus & Truck Mechanics & Diesel Engine Specialists Farm Equipment Mechanics & Service SOCIAL SERVICES Electricians Hairdressers, Hairstylists, & Cosmetologists Heating, Air Conditioning, & Refrigeration Mechanics & Installers Machinist Plumbers, Pipelitters, & Steamlitters Power Plant Operators Precision Agriculture Technicians Mental Health & Substance Abuse Social Workers Welders, Cutters, Solderers, & Brazers Wind Turbine Service Technicians Substance Abuse, Behavioral Disorder, & Mental INFORMATION Health Counselors TECHNOLOGY Registered Apprenticeship Programs (RAP) are considered in-demand jobs per guidance under the United States Computer Programmers Department of Labor. For a complete listing of RAPs in North Dakota, go to: Intelligence Analysts The in-demand occupations list was primarily created using Information Security Analysts long-term employment projections from the North Dakota Labor Market Information Center and supplemented by data from the U.S. Bureau of Labor Statistics. The list is reviewed and updated annually by the Workforce Development Repairers, Except Line Installers Council with assistance from Job Service North Dakota. The list is primarily comprised of occupations that typically require some postsecondary education up to and including a Bache-SALES lor's degree. The factors used in creating the list are below: Total Employment (2021) Securities, Commodities, & Financial Services Sales Ten-year Numeric Job Growth (2020-2030) Annualized Job Growth Rate (2020-2030) Sales Representatives, Wholesale & Manufacturina. Annual Job Openings (2020-2030) Technical & Scientific Products Average Annual Wages (2021) Essential and Emerging Occupations Job Service North Dakota is an equal opportunity employer/program provider. Auxiliary aids and services are available upon request to individuals with disabilities R. 7/01/2022 • PY22



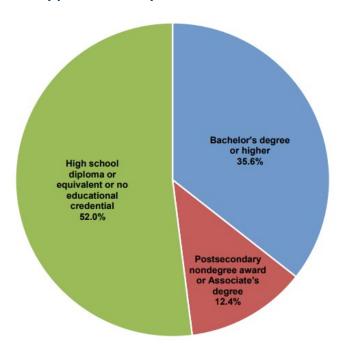
## 50% of ND job openings pay an average wage of <\$25/hr and require minimal training/education to start

December 2022 Job Openings Report

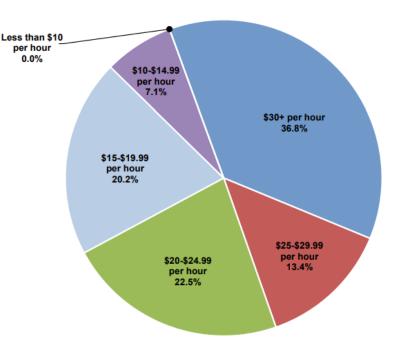
### Distribution of Job openings by typical training required



Distribution of Job openings by typical entry level education



### Distribution of Job openings by typical average wage

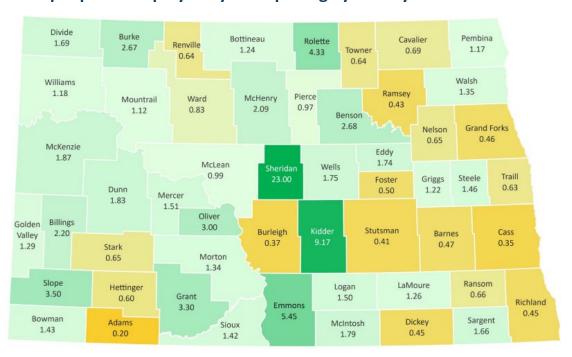




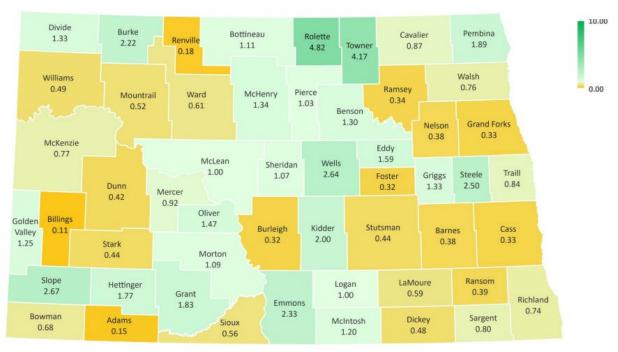
## Many ND communities are experiencing greater workforce shortages in 2022 than 2021

December 2022 Online Job Openings report | ND LMI Center | Shortages represented as yellow on maps

#### # people unemployed by Job Opening by County: Nov 2021



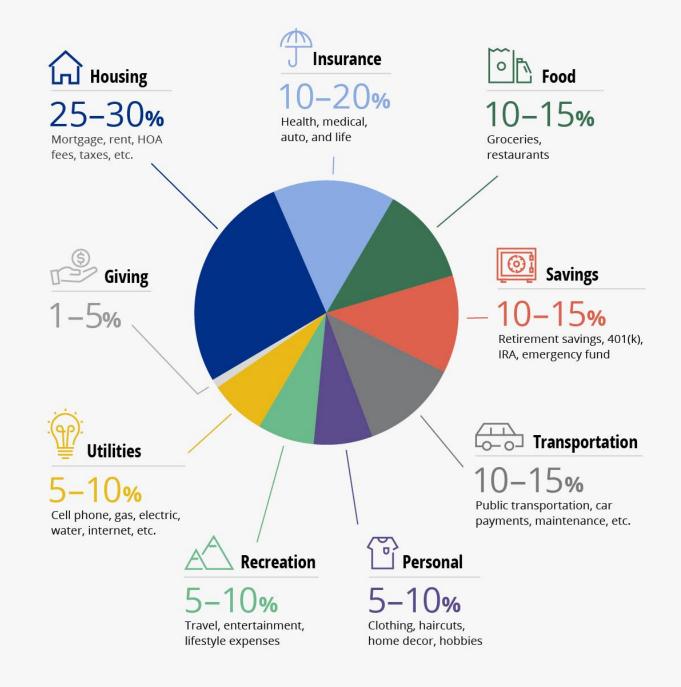
#### # people unemployed by Job Opening by County: Nov 2022





# What does someone think about when they are looking for a job?

Interest
Aptitude
Purpose
Opportunity
Location
Income



### What's missing from this picture?



#### **Child Care**





25-30%

Mortgage, rent, HOA fees, taxes, etc.

**Utilities** 

Cell phone, gas, electric,

water, internet, etc.



Health, medical, auto, and life

Groceries, restaurants

To be affordable Child Care should represent no more than 7% of a household budget

For many families with young children, child care costs are 15-40% of their gross household income



Retirement savings, 401(k), IRA, emergency fund



Transportation

ublic transportation, car ayments, maintenance, etc.



Recreation

5-10%

Travel, entertainment, lifestyle expenses



Clothing, haircuts, home decor, hobbies

## Child care is one of the largest monthly costs for families with young children

### WHAT DOES CHILD CARE COST?

### Age 0-17 months

*Center-based* \$595 - \$1,890

Avg: \$838

Family/Groupbased

\$475 - \$1,200

Avg: \$672

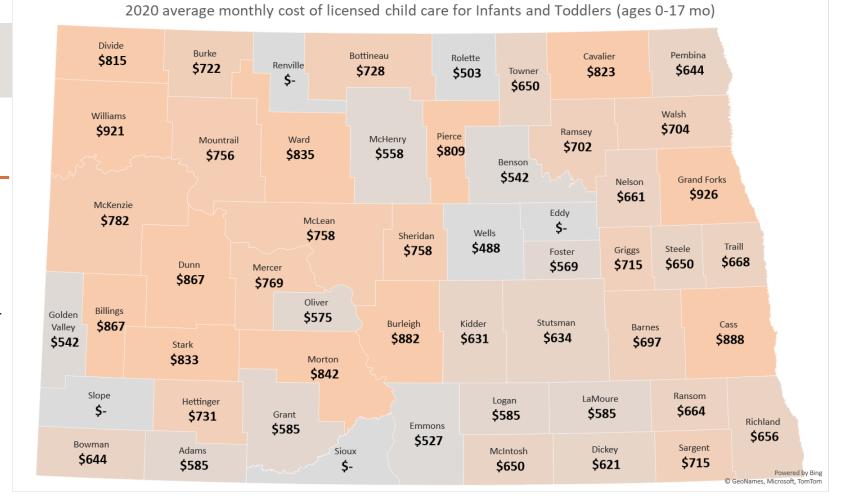
### Age 18-35 months

*Center-based* \$595 - \$1,810

Avg: \$798

Family/Groupbased \$475 - \$1,000

Avg: \$661



Source: Oct 2021 Child Care Market Study conducted for ND Child Care Assistance Program

### 88% of Jobs in the ND labor market pay an average wage of \$35/hour or less

\$15 - \$20 / hour







Child care worker Fast food Waiter/Waitress Cashier Bartender Vehicle/equip cleaner Hotel clerk Dishwasher Laundry/Dry cleaning Maid/Housekeeping

Less than \$15 / hr

48,790 # of people employed in a job with average wage of <\$15/hour

> represents 13% of total jobs

Home health/Pers care Customer service rep Hair stylist Retail Receptionist/secretary Restaurant cook Preschool teacher **EMT** Teller Security guard Nursing assistant Laborer Stocker/order filler Landscaping/grounds Janitor/cleaner

90,050

25%

Assembler/fabricator Maintenance/repair Correctional officers Auto service tech Lic Practical Nurse Dental assistant Firefighter Social worker Truck driver Svc unit op (oil/gas) Retail supervisor Pharmacy tech

\$20 - \$28 / hour

Carpenter/Constr

Accounting clerk

Office/clerical

109,930 30%

Sales representative **HVAC** installer Rotary drill operator Wellhead pumper HR specialist Accountant Police Real Estate Sales PR/marketing specialist Counselor/therapist Child/School social worker Registered Nurse Comp network specialist Construction supervisor Dental hygienist Architectural/mech drafter Heavy equip mechanic

\$28 - \$35 / hour

Engineer Constr mgr Lineman Gen/Op mgr Loan officer Lawyer Sales manager Software dev Veterinarian **Pharmacist** Physician Dentist **Psychologist** Project mgmt

45,000

12%

>\$35 / hour

73,420

## Most all households earning less than 150% of state median income (SMI) will struggle with costs of child care

	Far	nilies pot	tentially eli									
	Federal Poverty Level 30% SMI			60% SMI 85% SMI			ΛI	100% S	MI	150% SMI		
HH Size	Annual Income	Hourly Wage	Annual Income	Hourly Wage	Annual Income	Hourly Wage		Hourly Wage	Annual Income	Hourly Wage	Annual Income	Hourly Wage
1	\$13,590	\$6.53	\$16,704	\$8.03	\$33,408	\$16.06	\$47,328	\$22.75	\$55,680	\$26.77	\$83,520	\$40.15
2	\$18,310	\$8.80	\$21,840	\$10.50	\$43,692	\$21.01	\$61,896	\$29.76	\$72,820	\$35.01	\$109,230	\$52.51
3	\$23,030	\$11.07	\$26,988	\$12.98	\$53,964	\$25.94	\$76,452	\$36.76	\$89,940	\$43.24	\$134,910	\$64.86
4	\$27,750	\$13.34	\$32,124	\$15.44	\$64,248	\$30.89	\$91,020	\$43.76	\$107,076	\$51.48	\$160,614	\$77.22
5	\$32,470	\$15.61	\$37,260	\$17.91	\$74,532	\$35.83	\$105,576	\$50.76	\$124,220	\$59.72	\$186,330	\$89.58
6	\$37,190	\$17.88	\$42,396	\$20.38	\$84,804	\$40.77	\$120,132	\$57.76	\$141,340	\$67.95	\$212,010	\$101.93
7	\$41,910	\$20.15	\$43,368	\$20.85	\$86,736	\$41.70	\$122,868	\$59.07	\$144,560	\$69.50	\$216,840	\$104.25
8	\$46,630	\$22.42	\$44,328	\$21.31	\$88,656	\$42.62	\$125,604	\$60.39	\$147,760	\$71.04	\$221,640	\$106.56

<sup>\*2022</sup> State Median Income (SMI) and 2022 Federal Poverty Level (FPL)



<sup>&</sup>quot;Hourly wage" is calculated by assuming 2080 hours worked per year per annual income range noted.

Multiple wage earners could combine earnings to attain the noted household (HH) income / hourly wage.

#### When is child care affordable?

Average monthly cost of infant and toddler care in a Child Care Center compared to household affordability (shown as 7% and 15% of before-tax household income)



#### 1 child (9-month-old)

Center-based avg
\$838

Household income needed?

@7%... \$143,600

**@15%...** \$67,040

= combined hourly wage of

\$69/hr

\$32/hr



#### 1 child (3-year-old)

Center-based avg
\$726

Household income needed?

**@7%...** \$124,400

**@15%...** \$58,080

= combined hourly wage of

\$60/hr

\$28/hr



#### 2 children (1-year-old and 4-year old)

Center-based avg \$1,564 -

Household income needed?

**@7%...** \$268,100

**@15%...** \$125,120

= combined hourly wage of

**\$129/hr** *\$60/hr* 



## Comparing the cost of child care to the cost of tuition/fees at a 4 year university in the NDUS

ND HHS Child Care Market Study Oct 2022 | NDUS Tuition/Fee Schedules 2022-23 academic year



	Annual cost of child care (avg child care center)
Age 0-1	\$10,056
Age 1-2	\$10,056
Age 2-3	\$8,712
Age 3-4	\$8,712
TOTAL	\$37,536



	Annual cost of tuition/fees (NDUS 4 yr institutions)
Freshman	\$8,734
Sophomore	\$8,734
Junior	\$8,734
Senior	\$8,734
TOTAL	\$34,935



## A strategy of both comprehensive and targeted investment



### Target investments to ages 0-3

- ✓ Age of highest developmental return for children
- ✓ Period of greatest economic pressure for most young families
- ✓ Critical decision point for individuallevel decisions about how/if to rejoin the labor force
- ✓ Focus on working families employed in occupations where compensation doesn't offset the cost of child care needed to enable work



### Embrace an all-of-the-above approach to child care

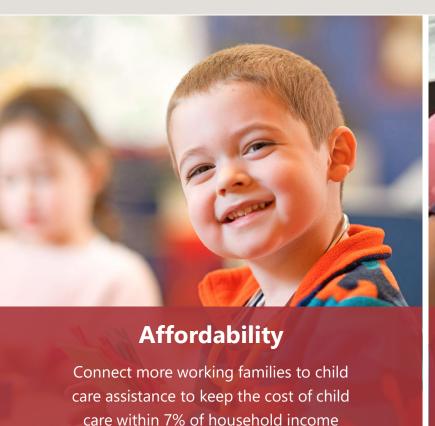
- ✓ Quality early experiences can happen anywhere.
- ✓ Working families should have meaningful choices about child care.
- ✓ Principles of quality are knowable and transferrable to any setting.
- ✓ Sustainable child care businesses will support more sustainability within the workforce.



#### Help working parents provide for their families by supporting employment, training and education goals

- ✓ Benefits are scaled to family need.
- ✓ Employers have meaningful vehicles to remediate child care as a barrier to work.
- ✓ There are opportunities for children who are least likely to have access to quality early childhood experiences.

## Child care is a workforce solution that can make a difference for ND employers



**\$27 million** | Helping lower income working parents with child care costs | Public private cost share for employer-provided child care benefit for employees



**\$22 million** | Payments for Infant and Toddler care | Supporting more sustainable operations for child care entrepreneurs | Care during non-traditional hours | Child care worker career pathways | Criminal background checks



**\$24 million** | Best in Class program | Scholarships and Incentives for child care worker professional development | Connecting child care payments to quality

by supporting quality early

childhood experiences

### Acting strategically will allow ND to realize a series of interconnected goals that will impact workforce



- Increase workforce needed by communities' employers
- Make it easier for working families to afford child care costs
- Help child care businesses grow and thrive
- Give kids the best start possible by investing in quality early childhood experiences
- Leverage federal funds available for child care



## Supporting Working Families | Strengthening our Workforce ND Child Care Proposal

SB 2012, 2023-25 Executive Budget Request

- 1. Invest in the child care assistance program (\$22M)
- 2. Extend ND's employer-led child care cost sharing program (\$5M) (Engrossed SB 2012 reduced by \$4M)
- 3. Increase provider payments for infant and toddler care (\$13M)
- 4. Streamline background checks and reduce administrative burden (\$1M)
- 5. Support child care providers with grants, incentives and shared services (\$7M) (Engrossed SB 2012 reduced by \$2M)
- 6. Create new partnerships for care provided during non-traditional hours (\$1M)
- 7. Build improved career pathways
- 8. Expand the Best in Class program (\$16M) (Engrossed SB 2012 reduced by \$4M and 1 FTE)
- 9. Established quality-based tiers in the CCAP payment schedule and quality infrastructure to support excellence in service delivery (\$6M)
- 10. Reward the completion of above-and-beyond training (\$2M)







#### Child Care Proposal in SB 2012 (Exec Budget Request and Senate Engrossed) and CC-related Policy Bills as approved by Senate

		SB	2012 Exec Bud	get Request	Eng	rossed SB 201	2 (Senate)		Other Policy	Bills
Bill	Description	FTE	General	Other**	FTE	General	Other	FTE	General	Other
Child C	are Assistance Program									
EBR	Invest in CCAP to serve more families		\$22,000,000			\$22,000,000				
BR	CCAP pmts for infant/toddler care	$\vdash$	\$13,000,000			\$13,000,000				
EBR	Quality tiers in CCAP*	$\vdash$	\$3,000,000			\$3,000,000				
2190	Adj to CCAP rate schedule methodology	$\vdash$	40,000,000			4-,,				
2190	Waive co-pay for HH <=30% SMI								\$2,305,979	
2190	Provide application assistance/outreach	$\vdash$							\$500,000	
BR	ver-led cost share program Employer-led cost share program *			\$5,000,000			\$1,000,000			
IDK	Employer-led cost share program -			\$5,000,000			\$1,000,000			
Grants	and Shared Services									
BR	Grants/Shared Services			\$7,000,000			\$5,000,000			
EBR	Partnerships care during non-traditional hr	s *		\$1,000,000			\$1,000,000			
	Class	4.0	240,000,000							
EBR	Best in Class program	1.0	\$16,000,000			\$12,000,000				
Child C	are worker stipends									
BR	Stipends for worker training		\$2,000,000			\$2,000,000				
Child C	are Tax Credit									
2237	Income tax credit for HH <\$120k AGI								\$9,900,000	
	are Stabilzation Grants									
2301	Child Care Stabilization grants								\$36,181,170	
nfrasti	ucture									
2182	Definition of ECS - DoD certified child care									
2104	ECS Licensing and various EC programs									
BR	Quality Infrastructure for providers *	1.0	\$3,000,000		1.0	\$3,000,000				
BR	Streamline background checks	1.5	\$1,000,000		1.5	\$1,000,000				
2238	Incr availability of fingerprint stations							10	\$1,539,158	
		3.5	\$60,000,000	\$13,000,000	2.5	\$56,000,000	\$7,000,000	10	\$50,426,307	\$0
			· · · · · · · · · · · · · · · · · · ·	\$73,000,000			\$63,000,000			\$50,426,307
* Design	ated as One-time funding		ı	SB 2012 EBR		Enaro	ssed SB 2012		O#	ner Policy Bills
_	ated as One-time funding					2910				, ,

<sup>\*\*</sup> Legacy Fund as "Other Funds" source

#### ABBREVIATIONS:



### Included in 2023-25 Executive Budget Request | ND Child Care Proposal Invest in the child care assistance program | \$22 million

Increase the number of families who receive help paying for child care, with special attention on with kids ages 0 to 3. Expand resources available to the state's child care assistance program (CCAP) to make a difference for more families in more industries in more parts of North Dakota.

Grow child care assistance participation to 3,000 children ages 0-3 (\$22 million)

Total	General	Other
\$22,000,000	\$22,000,000	\$0

**HHS Budget Section:** Economic Assistance

	<30% State Median	Income
	Est Max	Monthly
	Monthly Hourly	Copay
H Size	Income Wage *	(2-3% of inc)
2	<\$1,214 \$7.00	\$13 - \$37
3	<\$1,499 \$8.65	\$15 - \$45
4	<\$1,785 \$10.30	\$18 - \$54
5	<\$2,070 \$11.94	\$21 - \$63
6	<\$2,356 \$13.59	\$24 - \$71
7	<\$2,409 \$13.90	\$25 - \$73
8	<\$2,463 \$14.21	\$25 - \$74

30-40% State Median Income											
	Est Max										
Monthly	Hourly	Monthly Copay									
Income	Wage *	(4-6% of inc)									
\$1215 - \$2427	\$14.00	\$73 - \$146									
\$1500 - \$2998	\$17.30	\$90 - \$180									
\$1786 - \$3569	\$20.59	\$108 - \$215									
\$2071 - \$4140	\$23.88	\$125 - \$249									
\$2357 - \$4711	\$27.18	\$142 - \$283									
\$2410 - \$4818	\$27.80	\$145 - \$290									
\$2464 - \$4926	\$28.42	\$148 - \$296									

50-60% State Median Income										
	Est Max	Monthly								
Monthly	Hourly	Copay								
Income	Wage *	(7% of inc)								
\$2428 - \$3641	\$21.01	\$213 - \$255								
\$2999 - \$4497	\$25.94	\$263 - \$315								
\$3570 - \$5354	\$30.89	\$313 - \$375								
\$4141 - \$6211	\$35.83	\$363 - \$435								
\$4712 - \$7067	\$40.77	\$413 - \$495								
\$4819 - \$7228	\$41.70	\$422 - \$506								
\$4927 - \$7388	\$42.62	\$431 - \$518								

60-85% State Median Income										
	Est Max									
Monthly	Hourly	Monthly Copay								
Income	Wage *	(7% of inc)								
\$3642 - \$5158	\$29.76	\$362								
\$4498 - \$6371	\$36.76	\$446								
\$5355 - \$7585	\$43.76	\$531								
\$6212 - \$8798	\$50.76	\$616								
\$7068 - \$10011	\$57.76	\$701								
\$7229 - \$10239	\$59.07	\$717								
\$7389 - \$10467	\$60.39	\$733								
	<u> </u>									

<sup>\*</sup>Assumes single earner, full-time work





#### When is child care affordable?

Average monthly cost of care in a Child Care Center compared to affordability standard of 7% of household income



#### 1 child (9-month-old)

Center-based avg Household income needed? = combined hourly wage of \$143,600 \$69/hr



#### 1 child (3-year-old)

Center-based avg Household income needed? = combined hourly wage of \$726 \$124,400 \$60/hr



#### 2 children (1-year-old and 4-year old)

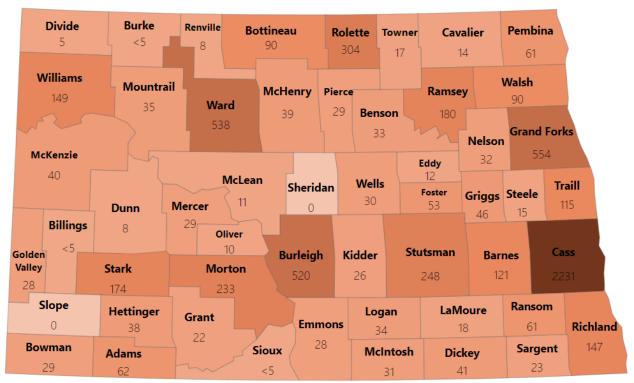
Center-based avg Household income needed? = combined hourly wage of \$1,564 \$268,100 \$129/hr

## Number of families who have received help with child care costs from CCAP over the last calendar year

12 month total, Dec 2021-Dec 2022 | Data Dashboard at https://www.hhs.nd.gov/applyforhelp/ccap

Families Funding Applications Providers County Investment





#### NOTES:

The map titled "County Investment" offers a county by county picture of the number of working families, or families in education or training programs, who are benefitting from child care assistance. The data is based on the family's county of residence. Of note: if a family moves from one county to another during the selected timeframe, this map will count them as having lived in both counties.

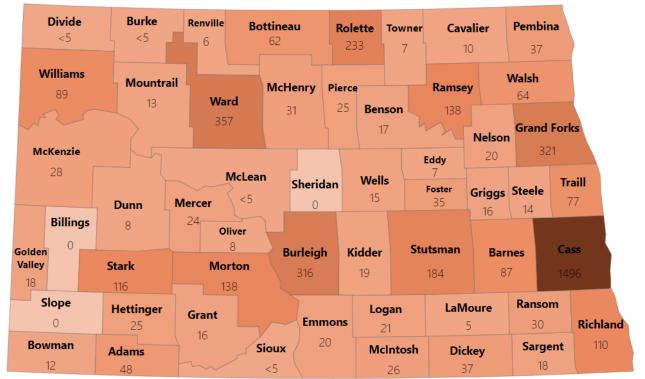


## Number of families who have received help with child care costs from CCAP – November 2022

Data Dashboard at https://www.hhs.nd.gov/applyforhelp/ccap

Families Funding Applications Providers County Investment





**2,739**Total Families participating in CCAP in November

(includes children ages 0-12)

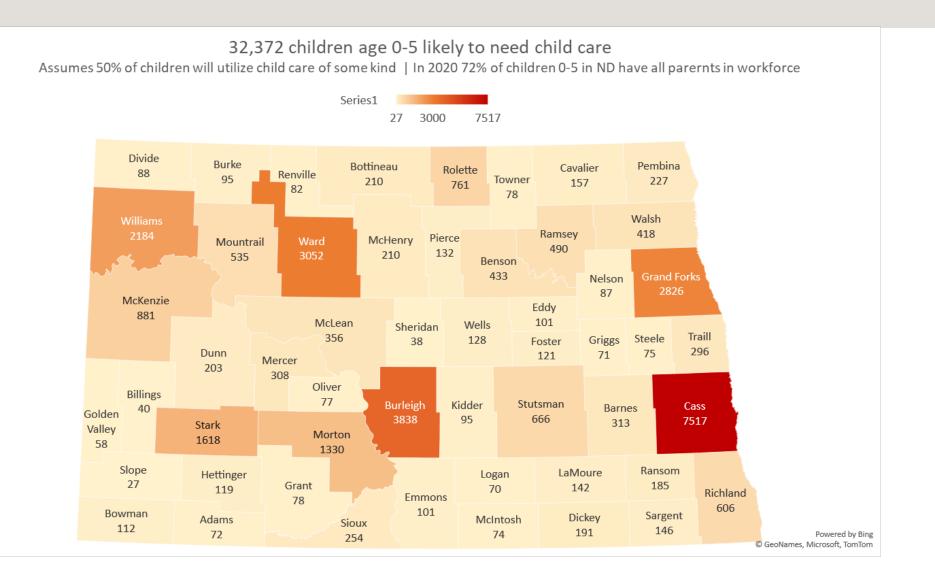
2022

#### NOTES

The map titled "County Investment" offers a county by county picture of the number of working families, or families in education or training programs, who are benefitting from child care assistance. The data is based on the family's county of residence. Of note: if a family moves from one county to another during the selected timeframe, this map will count them as having lived in both counties.



## 32,000+ children ages 0-5 are likely to utilize some type of child care







#### **Included in 2023-25 Executive Budget Request | ND Child Care Proposal** Extend Employer-led Child Care Cost Sharing | \$5 million

Expand access to the cost-share program that supports an employer-provided child care benefit to help working families with kids ages 0-3 pay for child care. Help employers offer a child care benefit to their employees with young children (\$5 million)

Total	General	Other
\$5,000,000	\$5,000,000	\$0

**HHS Budget Section:** Early Childhood

#### How it works

- **Employer Opts In**
- **Employee Applies**
- HHS reviews/approves
- **Employer** and state each send employee \$300/mo
- Employee pays child care provider

The cost-sharing model behind this employer-led child care benefit can help make paying for child care more manageable







No single actor alone can make meaningful systems-level change in the macro child care section but, **employers** do **have an important role to play** in helping address the challenge



#### **Included in 2023-25 Executive Budget Request | ND Child Care Proposal** Increase provider pmts for Infant/Toddler Care | \$13 million

Incentivize the availability of child care for infants and toddlers whose families receive child care assistance by increasing the rate the state pays for children younger than age 3.

*Increase infant/toddler payment by 25% to make it more feasible for providers to* say yes to caring for the littlest North Dakotans (\$13 million)

Total	General	Other
\$13,000,000	\$13,000,000	\$0

**HHS Budget Section:** Economic Assistance







### Included in 2023-25 Executive Budget Request | ND Child Care Proposal Increase provider pmts for Infant/Toddler Care | \$13 million

#### ND Child Care Assistance Program - Summary of Rates / Proposed Rates

Infant (age 0-35 mo)														
License Types		Min		Mean		50th		75th		Max		SMR	F	Adj SMR
Center (C, E, K, M)	\$	595	\$	838	\$	860	\$	913	\$	1,890	\$	913	\$	1,142
Family/Group (F, G, H)	\$	475	\$	672	\$	630	\$	700	\$	1,200	\$	700	\$	875

Toddler (age 18-35 mo)													
License Types		Min		Mean		50th		75th		Max	SMR	Δ	dj SMR
Center (C, E, K, M)	\$	595	\$	798	\$	790	\$	888	\$	1,810	\$ 888	\$	1,110
Family/Group (F, G, H)	\$	475	\$	661	\$	600	\$	700	\$	1,000	\$ 700	\$	875

Preschool (age 36-71 mo)												
License Types		Min		Mean		50th		75th		Max	SMR	SMR
Center (C, E, K, M)	\$	260	\$	726	\$	728	\$	811	\$	1,610	\$ 811	\$ 811
Family/Group (F, G, H)	\$	475	\$	653	\$	600	\$	680	\$	850	\$ 680	\$ 680

School Age (age 6-12 yrs)												
License Types		Min		Mean		50th		75th		Max	SMR	SMR
Center (C, E, K, M)	\$	185	\$	539	\$	660	\$	760	\$	1,410	\$ 760	\$ 760
Family/Group (F, G, H)	\$	220	\$	635	\$	580	\$	660	\$	850	\$ 660	\$ 660

#### **SOURCE NOTES**

Min, Mean, Max, and Percentile rates from 2021 ND Child Care Market Study

SMR = State Max Rate for ND Child Care Assistance Program (Oct 2022)

Adj SMR = Proposed increase to SMR, included in 2023-25 EC Policy Roadmap



## Covering the Cost of Care?

When the solid line indicating payment rate exceeds the shaded line indicating cost of providing care, child care providers are a step closer to having a sustainable business model (i.e., where revenue exceeds cost).

Source: ND Department of Health and Human Services analysis. Issue Brief | ND Child Care Proposal: A Proactive approach to removing child care as a barrier to work. Jan 2023





### Included in 2023-25 Executive Budget Request | ND Child Care Proposal Streamline Background Checks & Reduce Admin Burden | \$1 million

Streamline, automate and simplify processes and systems that affect the delivery of early childhood services, including background check processes that impact early childhood providers.

Create opportunities for online scheduling, application submission, and requirement document upload, including system supports designed to help applicants complete information correctly which will decrease the time it takes to complete the process.

Background check process improvements (\$1 million + 1.5 FTE)

Total	General	Other
\$1,000,000	\$1,000,000	\$0

**HHS Budget Section:** Administration





# Included in 2023-25 Executive Budget Request | ND Child Care Proposal Support Providers w/Grants, Incentives & Shared Svc | \$7 million

Support a more sustainable, stable child care sector by offering grants, incentives, and shared service resources to child care businesses.

- ✓ Facility
- ✓ Inclusion
- ✓ Quality
- ✓ Start-up
- ✓ Shared Services

Grants, incentives, and shared service supports to child care programs (\$7 million)

Total	General	Other
\$7,000,000	\$7,000,000	\$0

**HHS Budget Section:** Early Childhood







# Included in 2023-25 Executive Budget Request | ND Child Care Proposal New Partnerships for Care during Non-Traditional Hours | \$1 million

Pilot ideas that make child care more available during non-typical hours. Partner with employers to identify creative solutions for working families whose jobs require non-traditional child care solutions.

Pilot partnership(s) between employer and child care program (\$1 million)

Total	General	Other
\$1,000,000	\$1,000,000	\$0

**HHS Budget Section:** Early Childhood







# Included in 2023-25 Executive Budget Request | ND Child Care Proposal Build Improved Career Pathways

Partner with CTE, K12 and higher education to increase career pathway opportunities for students interested in early childhood careers that offer them on-the-job training in partnership with local child care programs.

Grant funding (PDG) to support collaborations with CTE/DPI

Total	General	Other
\$-	\$-	\$-

**HHS Budget Section:** Early Childhood

#### **Early Childhood Career Pathway**







# Included in 2023-25 Executive Budget Request | ND Child Care Proposal Expand Best in Class Program | \$16 million

Expand access to "Best in Class" experiences for children in the year before kindergarten so both early childhood providers and the families who are interested in participating have the resources and support needed to give kids a chance to grow, explore, and thrive.

Increase Best in Class access to 1,800 children per year (\$16 million)

Total	General	Other
\$16,000,000	\$16,000,000	\$0

**HHS Budget Section:** Early Childhood

2021-22	2022-23	2023-24	2024-25
29 programs	44 programs	79 programs	131 programs
*18 small groups	*29 small groups	*44 small groups	*65 small groups
*11 large groups	*15 large groups	*35 large groups	*66 large groups
371 kids	546 kids	1,061 kids	1,839 kids
\$2.2M grants*	\$2.7M grants*	\$5.6M grants*	\$9.6M grants*



<sup>\*</sup> Programs also receive coaching resources and various program supports in addition to grants





# Included in 2023-25 Executive Budget Request | ND Child Care Proposal Expand Best in Class Program | \$16 million

Year 1: Grant based on group size and full-time/part-time status. Grants range from \$30,000 - \$120,000

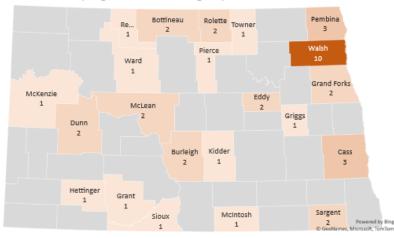
- Group size: small (8-10) or large (11-20)
- Full-time, >=25 hrs/week (100%) or Part-time, <25 hrs/week (50%)</li>

Year 2: Apply 3 criteria Grants range from \$15,000 - \$120,000

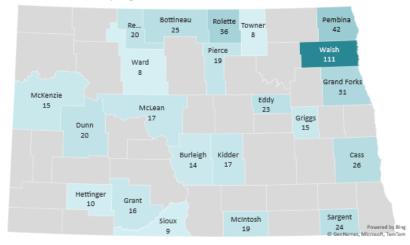
- Serving low income area (100%)
- Tuition-dependent, >=75% of operating budget depending on parent-paid tuition (100%) or Not Tuition-dependent (50%)
- ✓ Proactive outreach to children and families least likely to access the program
- ✓ Enrollment period preference for children from lower income families and children with disabilities, developmental delays or special needs (50% of program seats)
- ✓ Tuition charge must utilize sliding fee scale based on family income
- ✓ Incorporate family engagement into program and coordinate health screenings for children in program (dental, vision, health)



#### 2022-23 BIC program included 44 groups of children in 23 counties



#### 23 BIC programs served 544 children in 2022-23



### **Included in 2023-25 Executive Budget Request | ND Child Care Proposal** Quality-based Tiers in CCAP payment schedule | \$6 million

Increase choices available to working families who participate in the child care assistance program (CCAP) by paying more for care delivered in child care programs that have taken all the steps necessary to validate quality standards.

Apply an increased payment tier based on validated quality rating (ranging from 5-15% over base state max rate). Funding requested would support an estimated 1,600 spaces in quality rated child care settings.

Invest in the infrastructure needed to support child care providers in their quest to continue excellence in delivery of care.

Build quality-based payments (5-15%) into the child care assistance payment structure and invest in infrastructure to support quality (\$6 million)

Total	General	Other
\$6,000,000	\$6,000,000	\$0

**HHS Budget Section:** Economic Assistance \$3M and Early Childhood \$3M







### Included in 2023-25 Executive Budget Request | ND Child Care Proposal Quality-based Tiers in CCAP payment schedule | \$6 million

#### **ND Child Care Assistance Program -Proposed Quality Tiers in Rate Schedule**

Infant (age 0-35 mo)				+5%	+10%	+15%			
License Types	SMR	Α	dj SMR	QRIS2	QRIS3	QRIS4	Diff@2	Diff@3	Diff@4
Center (C, E, K, M)	\$ 913	\$	1,142	\$ 1,199	\$ 1,256	\$ 1,313	\$ 57	\$ 114	\$ 171
Family/Group (F, G, H)	\$ 700	\$	875	\$ 919	\$ 963	\$ 1,006	\$ 44	\$ 88	\$ 131

Toddler (age 18-35 mo)									
License Types	SMR	Α	dj SMR	QRIS2	QRIS3	QRIS4	Diff@2	Diff@3	Diff@4
Center (C, E, K, M)	\$ 888	\$	1,110	\$ 1,166	\$ 1,221	\$ 1,277	\$ 56	\$ 111	\$ 167
Family/Group (F, G, H)	\$ 700	\$	875	\$ 919	\$ 963	\$ 1,006	\$ 44	\$ 88	\$ 131

Preschool (age 36-71 m	0)									
License Types		SMR	Ad	j SMR	QRIS2	QRIS3	QRIS4	Diff@2	Diff@3	Diff@4
Center (C, E, K, M)	\$	811	\$	811	\$ 852	\$ 892	\$ 933	\$ 41	\$ 81	\$ 122
Family/Group (F, G, H)	\$	680	\$	680	\$ 714	\$ 748	\$ 782	\$ 34	\$ 68	\$ 102

School Age (age 6-12 yrs)															
License Types		SMR	A	dj SMR		QRIS2		QRIS3		QRIS4		Diff@2	Diff@3		Diff@4
Center (C, E, K, M)	\$	760	\$	760	\$	798	\$	836	\$	874	\$	38	\$ 76	\$	114
Family/Group (F, G, H)	\$	660	\$	660	\$	693	\$	726	\$	759	\$	33	\$ 66	\$	99

#### **SOURCE NOTES**

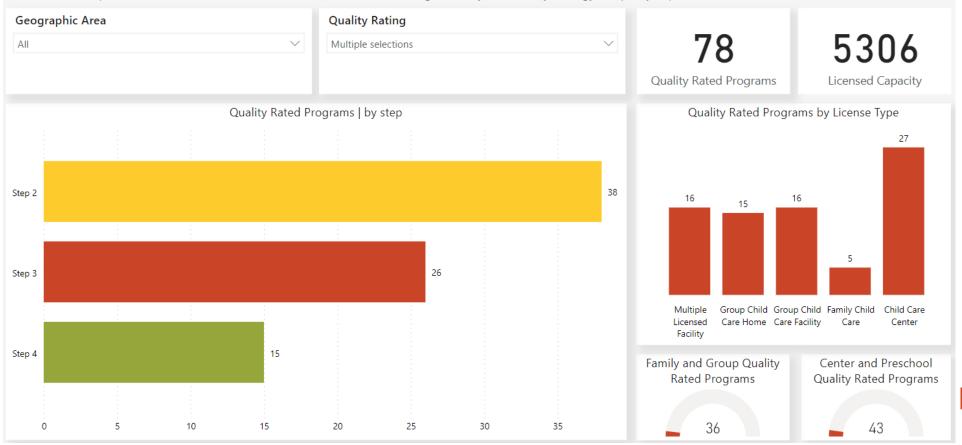
SMR = State Max Rate for ND Child Care Assistance Program (Oct 2022) Adj SMR = Proposed increase to SMR, included in 2023-25 EC Policy Roadmap QRIS2 - QRIS4 = Proposed adjustment to SMR for Steps 2, 3, and 4 in ND QRIS



# Approximately 15% of licensed child care spaces in ND have achieved Bright & Early Step 2, 3, or 4

#### **QRIS: Participation Data**

Bright & Early ND is North Dakota's Quality Rating and Improvement System (QRIS). A QRIS is a systematic approach to assess, improve, and communicate the level of quality in early childhood programs. Bright & Early ND was developed to help early childhood programs offer high-quality care that supports each child's learning and development. The North Dakota Department of Health and Human Services (HHS) administers Bright & Early ND as a key strategy for quality improvement. Data is current as of 1/1/2023.





# 10

## Reward the completion of above-and-beyond training | \$2 million

Offer professional development stipends directly to child care workers who complete "above and beyond" training in high priority content areas.

Grants and incentives to child care workers to support quality care (\$2 million)

Total	General	Other
\$2,000,000	\$2,000,000	\$0

**HHS Budget Section:** Early Childhood

**GOAL**: Double engagement with high priority professional development topics

- ✓ Grants and incentives to support quality care through high impact professional development
- ✓ System to acknowledge achievement of topical competencies

9.1%

Child Care workers who have professional preparation in the field of early childhood

Source: Growing Futures workforce registry, Dec 2022





### Household Earnings (annual and hourly) by various eligibility levels

	Fan	nilies pot	tentially eli										
	Federal Pove	rty Level	30% SI	MI	60% SI	ΜI	85% SN	ЛI	100% S	MI	150% SMI		
НН	Annual	Hourly	Annual	Hourly	Annual	Hourly	Annual	Hourly	Annual	Hourly	Annual	Hourly	
Size	Income	Wage	Income	Wage	Income	Wage	Income	Wage	Income	Wage	Income	Wage	
1	\$13,590	\$6.53	\$16,704	\$8.03	\$33,408	\$16.06	\$47,328	\$22.75	\$55,680	\$26.77	\$83,520	\$40.15	
2	\$18,310	\$8.80	\$21,840	\$10.50	\$43,692	\$21.01	\$61,896	\$29.76	\$72,820	\$35.01	\$109,230	\$52.51	
3	\$23,030	\$11.07	\$26,988	\$12.98	\$53,964	\$25.94	\$76,452	\$36.76	\$89,940	\$43.24	\$134,910	\$64.86	
4	\$27,750	\$13.34	\$32,124	\$15.44	\$64,248	\$30.89	\$91,020	\$43.76	\$107,076	\$51.48	\$160,614	\$77.22	
5	\$32,470	\$15.61	\$37,260	\$17.91	\$74,532	\$35.83	\$105,576	\$50.76	\$124,220	\$59.72	\$186,330	\$89.58	
6	\$37,190	\$17.88	\$42,396	\$20.38	\$84,804	\$40.77	\$120,132	\$57.76	\$141,340	\$67.95	\$212,010	\$101.93	
7	\$41,910	\$20.15	\$43,368	\$20.85	\$86,736	\$41.70	\$122,868	\$59.07	\$144,560	\$69.50	\$216,840	\$104.25	
8	\$46,630	\$22.42	\$44,328	\$21.31	\$88,656	\$42.62	\$125,604	\$60.39	\$147,760	\$71.04	\$221,640	\$106.56	

<sup>\*2022</sup> State Median Income (SMI) and 2022 Federal Poverty Level (FPL)



<sup>&</sup>quot;Hourly wage" is calculated by assuming 2080 hours worked per year per annual income range noted.

Multiple wage earners could combine earnings to attain the noted household (HH) income / hourly wage.

#### **A CASE STUDY**

## Understanding the Impact of ND's proposed layered investment in child care assistance from the perspective of both the Family and the Child Care Program



#### **The Browns**

- Pat, age 22. Dishwasher.
   Earns \$9.25/hr, 40 hrs/wk.
- Terry, age 21. Child Care Worker. Earns \$8.25/hr, 32 hrs/wk.
- Mia, 9 months old.\$1,070/mo @ child care center.
- Molly, 2 ½ years old.
   \$950/mo @ child care center.

Total gross monthly income \$2,676

30% SMI



#### **The Smiths**

- Larry, age 26. Concrete laborer. Earns \$16.25/hr, 40 hrs/wk.
- Deb, age 23. Grocery Clerk. Earns \$10.75/hr, 40 hrs/wk.
- Lily, 9 months old.\$1,070/mo @ child care center.
- Ben, 2 ½ years old.
   \$950/mo @ child care center.

Total gross monthly income \$4,680

60% SMI



- Matt (age 29). Mechanic.
   Earns \$23/hr, 40 hrs/wk.
- Carla (age 26). Pharmancy Tech. Earns \$17/hr, 40 hrs/wk.
- June, 9 months old.\$1,070/mo @ child care center.
- Artie, 2 ½ years old.
   \$950/mo @ child care center.

Total gross monthly income \$6,933





## **The Browns** | Pat, Terry, Mia and Molly

Child Care Expense Owed / Mo: \$2,020

Gross monthly income: \$2,676

Child Care (CC) as % of gross income: 76%

30% SMI

## Without Child Care Assistance (CCAP)

	Rate	SMR	Excess Pmt
Mia	\$1,070	n/a	n/a
Molly	\$950	n/a	n/a
	\$2,020	n/a	n/a

	Total \$ to CC	CCAP share	Family share
CC Fee Due	\$2,020	\$0	\$2,020
% of CC fee		0%	100%
% of HH inc			75.5%

## With CCAP (current program)

	Rate	SMR	Excess Pmt
Mia	\$1,070	\$913	\$157
Molly	\$950	\$888	\$62
	\$2,020	\$1,801	\$219

	Total \$ to CC	CCAP share	*Fam share
CC Fee Due	\$2,020	\$1,693	\$327
% of CC fee		84%	16%
% of HH inc			12.2%

<sup>\*</sup>Family share: \$219 excess pmt & \$108 co-pay

# With CCAP + Infant/Toddler Payment Increase

	Rate	SMR	I/T Pmt	Ex Pmt
Mia	\$1,070	\$913	\$228	\$0
Molly	\$950	\$888	\$222	\$0
	\$2,020	\$1,801	\$450	\$0

	Total \$ to CC	CCAP share	*Fam share
CC Fee Due	\$2,020	\$2,143	\$108
% of CC fee		95%	5%
% of HH inc			4.0%
Fee to CC	\$2,251		

<sup>\*</sup>Family share: \$0 excess pmt & \$108 co-pay

### With CCAP + I/T Pmt Incr + Quality Tier 3

Rate	SMR	I/T Pmt	QRIS Pmt	Ex Pmt
\$1,070	\$913	\$228	\$91	\$0
\$950	\$888	\$222	\$89	\$0
\$2,020	\$1,801	\$450	\$180	\$0

	Total \$ to CC	CCAP share	*Fam share
CC Fee Due	\$2,020	\$2,323	\$108
% of CC fee		95%	5%
% of HH inc			4.0%
Fee to CC	\$2,431		

<sup>\*</sup>Family share: \$0 excess pmt & \$108 co-pay



**Net Impact** 

**To Fam**: \$1,693 lower pmt for CC **To CC**: No change

**Net Impact** 

**To Fam:** \$219 lower pmt for CC **To CC:** \$231 increase in revenue (11%)





### The Smiths | Larry, Deb, Lily and Ben

Child Care Expense Owed / Mo: \$2,020

Gross monthly income: \$4,680

Child Care (CC) as % of gross income: 43%

60% SMI

## Without Child Care Assistance (CCAP)

	Rate	SMR	Excess Pmt
Lily	\$1,070	n/a	n/a
Ben	\$950	n/a	n/a
	\$2,020	n/a	n/a

	Total \$ to CC	CCAP share	Family share
CC Fee Due	\$2,020	\$0	\$2,020
% of CC fee		0%	100%
% of HH inc			43.2%

## With CCAP (current program)

	Rate	SMR	Excess Pmt
Lily	\$1,070	\$913	\$157
Ben	\$950	\$888	\$62
	\$2,020	\$1,801	\$219

	Total \$ to CC	CCAP share	*Fam share
CC Fee Due	\$2,020	\$1,426	\$594
% of CC fee		71%	29%
% of HH inc			12.7%

<sup>\*</sup>Family share: \$219 excess pmt & \$375 co-pay

# With CCAP + Infant/Toddler Payment Increase

	Rate	SMR	I/T Pmt	Ex Pmt
Lily	\$1,070	\$913	\$228	\$0
Ben	\$950	\$888	\$222	\$0
	\$2,020	\$1,801	\$450	\$0

	Total \$ to CC	CCAP share	*Fam share
CC Fee Due	\$2,020	\$1,876	\$375
% of CC fee		95%	19%
% of HH inc			8.0%
Fee to CC	\$2,251		

<sup>\*</sup>Family share: \$0 excess pmt & \$375 co-pay

### With CCAP + I/T Pmt Incr + Quality Tier 3

Rate	SMR	I/T Pmt	QRIS Pmt	Ex Pmt
\$1,070	\$913	\$228	\$91	\$0
\$950	\$888	\$222	\$89	\$0
\$2,020	\$1,801	\$450	\$180	\$0

	Total \$ to CC	CCAP share	*Fam share
CC Fee Due	\$2,020	\$2,056	\$375
% of CC fee		95%	19%
% of HH inc			8.0%
Fee to CC	\$2,431		

<sup>\*</sup>Family share: \$0 excess pmt & \$108 co-pay



Net Impact

**To Fam**: \$1,426 lower pmt for CC **To CC**: No change

Net Impact

**To Fam:** \$219 lower pmt for CC **To CC:** \$231 increase in revenue (11%)





### **The Johnsons** | Matt, Carla, June, and Artie

Child Care Expense Owed / Mo: \$2,020

Gross monthly income: \$6,933

Child Care (CC) as % of gross income: 29%

85% SMI

## Without Child Care Assistance (CCAP)

	Rate	SMR	Excess Pmt
Lily	\$1,070	n/a	n/a
Ben	\$950	n/a	n/a
	\$2,020	n/a	n/a

	Total \$ to CC	CCAP share	Family share
CC Fee Due	\$2,020	\$0	\$2,020
% of CC fee		0%	100%
% of HH inc			29.1%

## With CCAP (current program)

	Rate	SMR	Excess Pmt
Lily	\$1,070	\$913	\$157
Ben	\$950	\$888	\$62
	\$2,020	\$1,801	\$219

	Total \$ to CC	CCAP share	*Fam share
CC Fee Due	\$2,020	\$1,270	\$750
% of CC fee		63%	37%
% of HH inc			10.8%

<sup>\*</sup>Family share: \$219 excess pmt & \$531 co-pay

# With CCAP + Infant/Toddler Payment Increase

	Rate	SMR	I/T Pmt	Ex Pmt
Lily	\$1,070	\$913	\$228	\$0
Ben	\$950	\$888	\$222	\$0
	\$2,020	\$1,801	\$450	\$0

	Total \$ to CC	CCAP share	*Fam share
CC Fee Due	\$2,020	\$1,720	\$531
% of CC fee		74%	26%
% of HH inc			7.7%
Fee to CC	\$2,251		

<sup>\*</sup>Family share: \$0 excess pmt & \$531 co-pay

### With CCAP + I/T Pmt Incr + Quality Tier 3

Rate	SMR	I/T Pmt	QRIS Pmt	Ex Pmt
\$1,070	\$913	\$228	\$91	\$0
\$950	\$888	\$222	\$89	\$0
\$2,020	\$1,801	\$450	\$180	\$0

	Total \$ to CC	CCAP share	*Fam share
CC Fee Due	\$2,020	\$1,900	\$531
% of CC fee		74%	26%
% of HH inc			7.7%
Fee to CC	\$2,431		

<sup>\*</sup>Family share: \$0 excess pmt & \$531 co-pay



**Net Impact** 

**To Fam**: \$1,270 lower pmt for CC **To CC**: No change

Net Impact

**To Fam**: \$219 lower pmt for CC **To CC**: \$231 increase in revenue (11%)





### The Smiths | Larry, Deb, Lily and Ben

Child Care Expense Owed / Mo: \$2,020

Gross monthly income: \$4,680

Child Care (CC) as % of gross income: 43%

60% SMI

## Without Child Care Assistance (CCAP)

	Rate	SMR	Excess Pmt
Lily	\$1,070	n/a	n/a
Ben	\$950	n/a	n/a
	\$2,020	n/a	n/a

	Total \$ to CC	CCAP share	Family share	
CC Fee Due	\$2,020	\$0	\$2,020	
% of CC fee		0%	100%	
% of HH inc			43.2%	

#### **Affordability**

## With CCAP (current program)

	Rate	SMR	Excess Pmt
Lily	\$1,070	\$913	\$157
Ben	\$950	\$888	\$62
	\$2,020	\$1,801	\$219

	Total \$ to CC	CCAP share	*Fam share
CC Fee Due	\$2,020	\$1,426	\$594
% of CC fee		71%	29%
% of HH inc			12.7%

<sup>\*</sup>Family share: \$219 excess pmt & \$375 co-pay

### **Availability**

# With CCAP + Infant/Toddler Payment Increase

	Rate	SMR	I/T Pmt	Ex Pmt
Lily	\$1,070	\$913	\$228	\$0
Ben	\$950	\$888	\$222	\$0
	\$2,020	\$1,801	\$450	\$0

	Total \$ to CC	CCAP share	*Fam share	
CC Fee Due	\$2,020	\$1,876	\$375	
% of CC fee		95%	19%	
% of HH inc			8.0%	
Fee to CC	\$2,251			

<sup>\*</sup>Family share: \$0 excess pmt & \$375 co-pay

#### Quality

#### With CCAP + I/T Pmt Incr + Quality Tier 3

Rate	SMR	I/T Pmt	QRIS Pmt	Ex Pmt
\$1,070	\$913	\$228	\$91	\$0
\$950	\$888	\$222	\$89	\$0
\$2,020	\$1,801	\$450	\$180	\$0

	Total \$ to CC	CCAP share	*Fam share
CC Fee Due	\$2,020	\$2,056	\$375
% of CC fee		95%	19%
% of HH inc			8.0%
Fee to CC	\$2,431		

<sup>\*</sup>Family share: \$0 excess pmt & \$108 co-pay



Net Impact

**To Fam**: \$1,426 lower pmt for CC **To CC**: No change

Net Impact

To Fam: \$219 lower pmt for CC
To CC: \$231 increase in revenue (11%)



## Child Care's Workforce Challenge

- Child care workers are amongst the lowest paid occupations in the state of North Dakota
- Helping families pay for the costs of care will create better revenue opportunities for child care programs
- Sustainability within the sector will allow child care businesses the opportunity to address wage issues







#### Here are the lowest paying jobs for North Dakota.

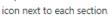
Click on the occupation title in the table to see more information about that occupation.



North Dakota

For help click the information





#### Occupations by Employment Wage 🚹









This section shows the occupations with the lowest mean (annual) wages in North Dakota in 2021.

Click a column title to sort.

Rank	Occupation	Mean Annual Estimated Wage
1	<u>Telemarketers</u>	\$17,030
2	Lifeguards, Ski Patrol, and Other Recreational Protective Service Workers	\$23,450
3	Amusement and Recreation Attendants	\$24,720
4	<u>Ushers, Lobby Attendants, and Ticket Takers</u>	\$25,050
5	Gambling Service Workers, All Other	\$25,100
6	Childcare Workers	\$25,410
7	Ambulance Drivers and Attendants, Except Emergency Medical Technicians	\$25,450
8	Hosts and Hostesses, Restaurant, Lounge, and Coffee Shop	\$25,480
9	Baggage Porters and Bellhops	\$26,020
10	Fast Food and Counter Workers	\$26,520

S BRIGHT OUTLOOK NATIONALLY



# **Supporting Working Families | Strengthening our Workforce** ND Child Care Proposal | \$73M / 3.5 FTE

	Early Childhood	Economic Assistance	Admin
1. Invest in the child care assistance program		\$22M	
2. Extend ND's employer-led child care cost sharing program	\$5M		
3. Increase provider payments for infant and toddler care		\$13M	
4. Streamline background checks / reduce admin burden			\$1M/1.5FTE
5. Support child care providers w/grants, incentives & shared svc	\$7M		
6. Create new partnerships for care provided during non-traditional hours	\$1M		
7. Build improved career pathways			
8. Expand the Best in Class program	\$16M/1 FTE		
9. Established quality-based tiers in the CCAP payment schedule & quality infrastructure to support excellence in service delivery	\$3M/1 FTE	\$3M	
10. Reward the completion of above-and-beyond training	\$2M		
TOTAL	\$34M/2 FTE	\$38M	\$1M/1.5FTE









